

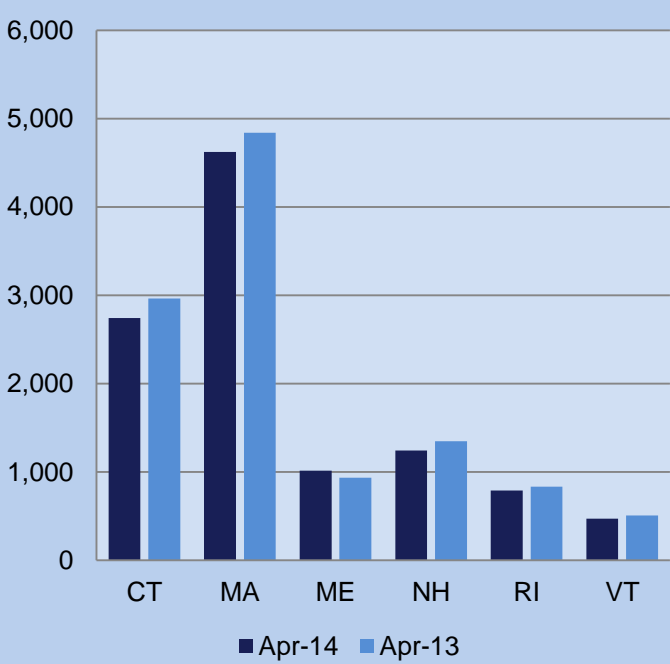


APRIL 2014
HOUSING REPORT

Market Overview

The New England housing market experienced an average year-over-year sales drop of -5.9% according to The RE/MAX of New England *April* Monthly Housing Report. This is the fourth consecutive month of year-over-year declines in 2014. However, pending sales rose 15.4% over April 2013. Month-over-month, the spring market produced an uptick of 14.4% in home sales and pending sales were up 37.2%. “It’s encouraging that pending sales are strong across New England,” said Dan Breault, EVP/Regional Director of RE/MAX of New England. “In Massachusetts, we’re seeing an uptick of almost 48%, and in Connecticut, it’s 43%. Homes are also spending less time on the market – an average of 117 days, down -3.8% over the previous month.”

New England Units Sold



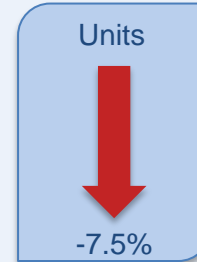


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STATE WATCH

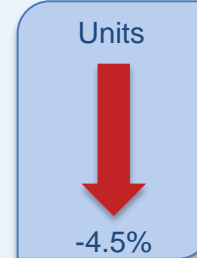
CONNECTICUT

Date	Units	Inventory	DOM	Median Price	Pending Sales
Apr-14	2,744	26,710	104	\$262,250	4,909
Apr-13	2,965	27,570	107	\$269,625	3,849



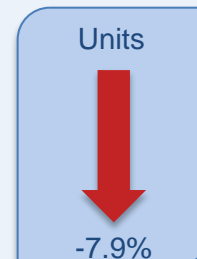
MASSACHUSETTS

Date	Units	Inventory	DOM	Median Price	Pending Sales
Apr-14	4,624	24,409	83	\$314,950	8,768
Apr-13	4,840	27,687	91	\$300,000	7,591



NEW HAMPSHIRE

Date	Units	Inventory	DOM	Median Price	Pending Sales
Apr-14	1,243	13,362	115	\$200,000	1,940
Apr-13	1,350	14,114	115	\$195,000	1,843



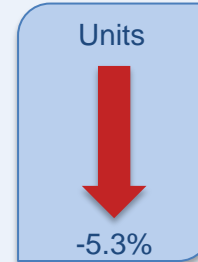


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STATE WATCH

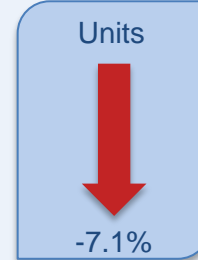
RHODE ISLAND

Date	Units	Inventory	DOM	Median Price	Pending Sales
Apr-14	790	5,649	89	\$204,950	1,106
Apr-13	834	6,488	100	\$183,200	1,168



VERMONT

Date	Units	Inventory	DOM	Median Price	Pending Sales
Apr-14	474	9,034	196	\$205,500	658
Apr-13	510	8,906	187	\$209,750	612



MAINE

Date	Units	Median Price
Apr-14	1015	\$169,000
Apr-13	937	\$174,900



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DEFINITIONS

Transactions are the total number of closed residential (Single Family and Condo) transactions during the given month. Median Sales Price is the median price of all specified properties sold during the specified time period.

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8 Strathmore Road | Natick, MA 01760 | (508) 655-9400 | remax.com | remaxne.com

