



HOUSING REPORT

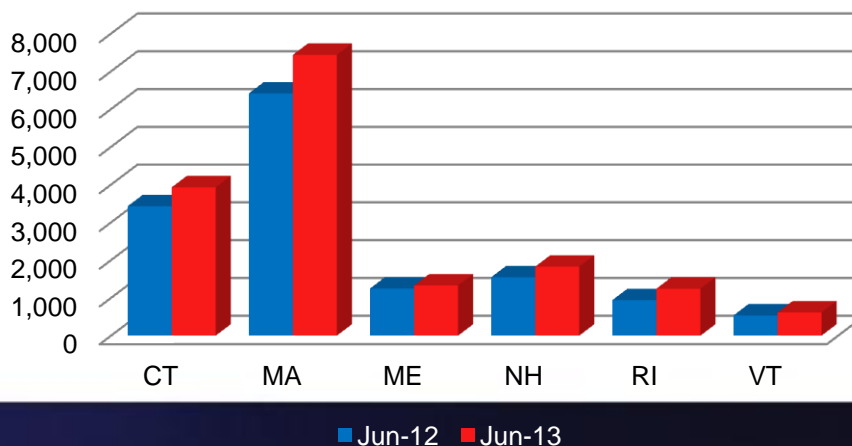


MARKET OVERVIEW

The RE/MAX of New England *June* Monthly Housing Report shows a very solid month for home sales across the region with marked increases month-over-month and year-over-year. Every state in New England experienced double digit sales growth year-over-year with Rhode Island once again experiencing the largest increase in the region at 32.2%. Connecticut and New Hampshire also experienced double-digit growth in median price, month-over-month and year-over-year. Overall, median prices are on the rise with a 7.1% increase over last June.

“Inventory will continue to be a key housing recovery indicator,” said commented Dan Breault, EVP/Regional Director of RE/MAX of New England. “New England inventory is up in every state except Rhode Island and Vermont, but as prices continue to rise, more sellers will come off the sidelines.”

New England Units Sold

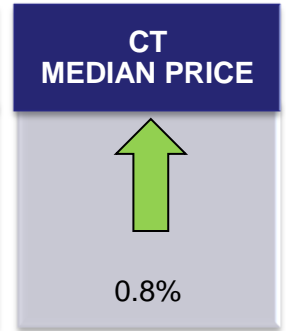
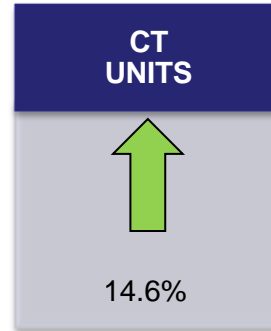


State Watch



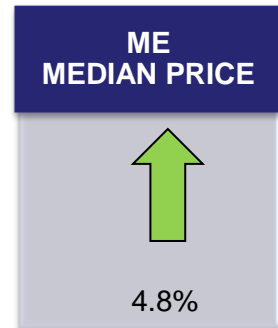
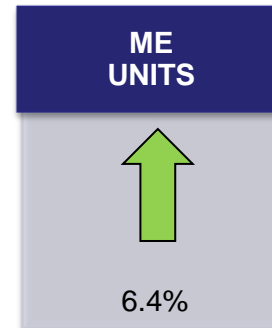
CONNECTICUT

| Date | Units | Median Price |
|-----------|-------|--------------|
| June 2013 | 3,927 | \$304,000 |
| June 2012 | 3,426 | \$301,688 |



MAINE

| Date | Units | Median Price |
|-----------|-------|--------------|
| June 2013 | 1,327 | \$184,000 |
| June 2012 | 1,247 | \$175,500 |

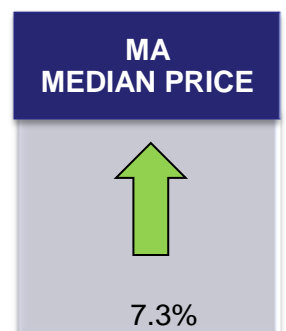
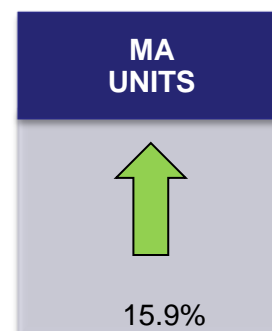


*Units and Median Price are reflective of Single Family Homes. Data provided by Maine Association of REALTORS®.



MASSACHUSETTS

| Date | Units | Median Price |
|-----------|-------|--------------|
| June 2013 | 7,435 | \$340,000 |
| June 2012 | 6,414 | \$317,000 |



State Watch

NEW HAMPSHIRE

| Date | Units | Median Price |
|-----------|-------|--------------|
| June 2013 | 1,827 | \$224,900 |
| June 2012 | 1,546 | \$204,200 |

NH
UNITS



18.2%

NH
MEDIAN PRICE



10.1%

RHODE ISLAND

| Date | Units | Median Price |
|-----------|-------|--------------|
| June 2013 | 1,243 | \$224,900 |
| June 2012 | 940 | \$200,000 |

RI
UNITS



32.2%

RI
MEDIAN PRICE



12.5%

VERMONT

| Date | Units | Median Price |
|-----------|-------|--------------|
| June 2013 | 614 | \$225,000 |
| June 2012 | 535 | \$209,000 |

VT
UNITS



14.8%

VT
MEDIAN PRICE



7.7%



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About RE/MAX of New England and Integra Enterprises

Since its inception in 1985, RE/MAX of New England has grown to over 220 offices and 2,700 sales associates throughout Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont, providing franchised residential and commercial real estate services to its franchisees and their real estate professionals.

Integra Enterprises Corporation is a privately held company headquartered in Toronto, Ontario, Canada. Integra is the largest sub-franchisor of Denver, Colorado based RE/MAX, LLC. Representing approximately 30 percent of RE/MAX worldwide with more than 27,000 agents, Integra operates RE/MAX regional headquarters in Massachusetts; Minnesota; Indiana; Toronto, Ontario, Canada; and Vienna, Austria. Integra's proven operating model supports its membership with a highly accessible and responsive regional leadership team delivering proprietary business development, training, marketing, and event management services from each of its regional offices.

For more information about Integra Enterprises read the [Integra brochure](#) or to read more about RE/MAX of New England visit the RE/MAX of New England blog at www.remax-newengland.com and follow us on Twitter at [@REMAXNE](#). RE/MAX is proud to help raise millions of dollars and support charitable organizations including Susan G. Komen for the Cure and Children's Miracle Network Hospitals.

DEFINITIONS

Transactions are the total number of closed residential (Single Family and Condo) transactions during the given month, with the exception of Maine. Maine transactions are the total number of closed residential (Single Family) transactions. Month's Supply of Inventory is the total number of residential properties listed for sale at the end of the month (active inventory) divided by the number of sales contracts signed (pending) during the month. Days on Market is the number of days that pass from the time a property is listed until the property goes under contract for all residential properties sold during the month. Median Sales Price is the median price of all residential properties sold during the month.

MLS data is provided by contracted data aggregators, RE/MAX brokerages and regional offices. While MLS data is believed to be accurate, it cannot be guaranteed. MLS data is constantly being updated, making any analysis a snapshot at a particular time. Every month the RE/MAX of New England Housing Report re-calculates the previous period's data to ensure accuracy over time. All raw data remains the intellectual property of each local MLS organization.

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