

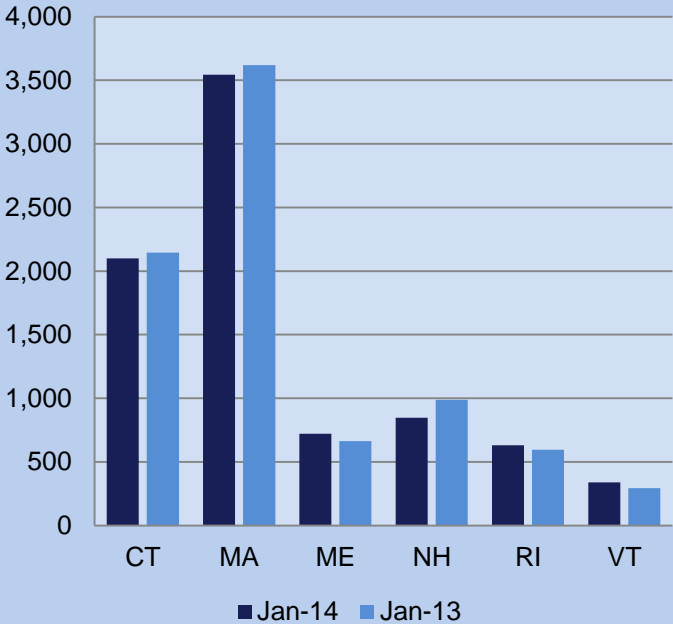


— JANUARY 2014 —  
HOUSING REPORT

**Market Overview**

The RE/MAX of New England *January* Monthly Housing Report reflects the winter slowdown in home sales across the region. On average, median prices throughout New England were up 9.9% and pending sales hit double-digit increases, rising 28.1%. “As the snow continues to accumulate in New England, we will experience the effects of home buyers temporarily putting their efforts on hold,” said Dan Breault, EVP/Regional Director of RE/MAX of New England. “When we turn the corner on the weather, we will see renewed activity in the market.”

**New England Units Sold**



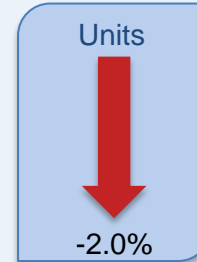


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# STATE WATCH

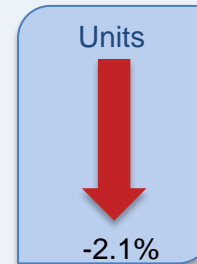
## CONNECTICUT

Date	Units	Inventory	DOM	Median Price	Pending Sales
Jan-14	2,101	20,936	106	\$261,750	3,262
Jan-13	2,144	23,610	100	\$235,000	2,416



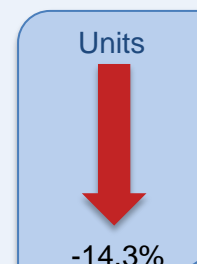
## MASSACHUSETTS

Date	Units	Inventory	DOM	Median Price	Pending Sales
Jan-14	3,544	17,695	85	\$310,000	5,254
Jan-13	3,619	22,913	101	\$272,000	3,825



## NEW HAMPSHIRE

Date	Units	Inventory	DOM	Median Price	Pending Sales
Jan-14	848	11,713	118	\$205,000	1,159
Jan-13	989	11,308	125	\$185,000	1,174



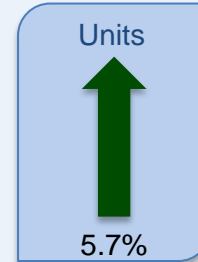


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# STATE WATCH

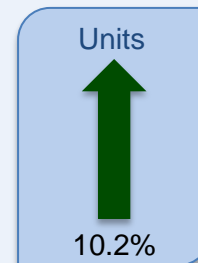
## RHODE ISLAND

Date	Units	Inventory	DOM	Median Price	Pending Sales
Jan-14	630	4,802	96	\$195,000	724
Jan-13	596	5,616	102	\$175,006	691



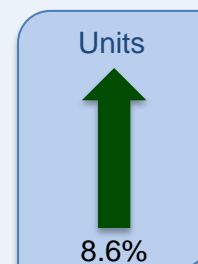
## VERMONT

Date	Units	Inventory	DOM	Median Price	Pending Sales
Jan-14	340	8,581	201	\$187,900	471
Jan-13	294	7,784	200	\$187,750	379



## MAINE

Date	Units	Median Price
Jan-14	721	\$166,500
Jan-13	664	\$162,000



## ABOUT RE/MAX OF NEW ENGLAND AND INTEGRA ENTERPRISES

Since its inception in 1985, RE/MAX of New England has grown to over 220 offices and 2,700 sales associates throughout Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont, providing franchised residential and commercial real estate services to its franchisees and their real estate professionals.

Integra Enterprises Corporation is a privately held company headquartered in Toronto, Ontario, Canada. Integra is the largest sub-franchisor of Denver, Colorado based RE/MAX, LLC. Representing approximately 30 percent of RE/MAX worldwide with more than 27,000 agents, Integra operates RE/MAX regional headquarters in Massachusetts; Minnesota; Indiana; Toronto, Ontario, Canada; and Vienna, Austria. Integra's proven operating model supports its membership with a highly accessible and responsive regional leadership team delivering proprietary business development, training, marketing, and event management services from each of its regional offices.

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## DEFINITIONS

Transactions are the total number of closed residential (Single Family, Multi-Family and Condo) transactions during the given month. Median Sales Price is the median price of all specified properties sold during the specified time period.

MLS data is provided by contracted data aggregators, RE/MAX brokerages and regional offices. While MLS data is believed to be accurate, it cannot be guaranteed. MLS data is constantly being updated, making any analysis a snapshot at a particular time. All raw data remains the intellectual property of each local MLS organization.

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