



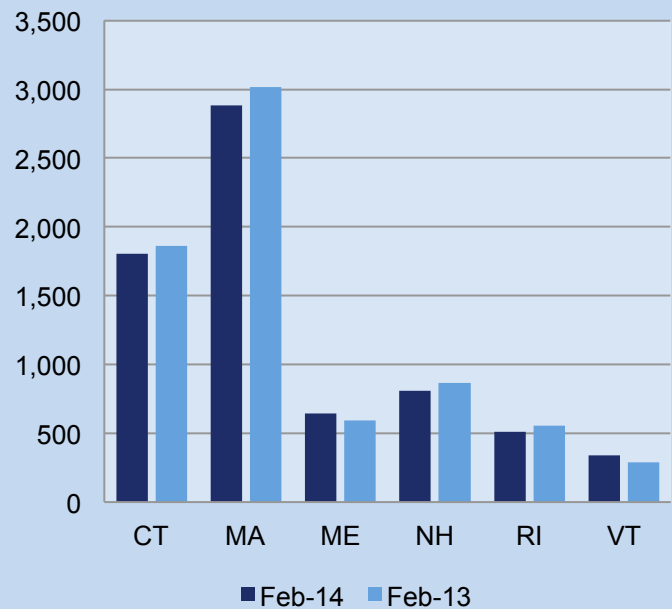
## FEBRUARY 2014

# HOUSING REPORT

### Market Overview

Across the region, winter snowfall and frigid temperatures significantly impacted the housing market. The RE/MAX of New England February Monthly Housing Report shows a drop in sales, year-over-year, in every state in New England except Vermont and Maine. On average, median prices throughout New England were up 1.8% in 2014 and pending sales rose to 28.3%. "This is an expected trend in the height of the winter months," said Dan Breault, EVP/Regional Director of RE/MAX of New England. "The good news is that month-over-month pending sales are up 26.4%. This is an encouraging sign and I anticipate March and April to be even stronger months as we turn the corner from winter to spring."

### New England Units Sold



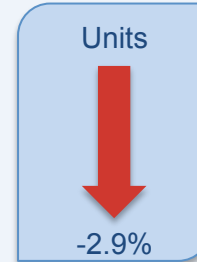


FEBRUARY 2014

# STATE WATCH

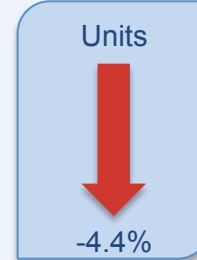
## CONNECTICUT

Date	Units	Inventory	DOM	Median Price	Pending Sales
Feb-14	1,806	21,580	103	\$240,000	3,271
Feb-13	1,860	23,741	108	\$235,000	2,515



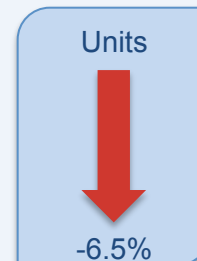
## MASSACHUSETTS

Date	Units	Inventory	DOM	Median Price	Pending Sales
Feb-14	2,883	18,959	94	\$285,000	5,469
Feb-13	3,015	23,658	109	\$270,000	3,895



## NEW HAMPSHIRE

Date	Units	Inventory	DOM	Median Price	Pending Sales
Feb-14	812	11,855	130	\$194,000	1,246
Feb-13	868	11,810	135	\$185,000	1,175



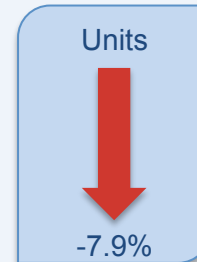


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# STATE WATCH

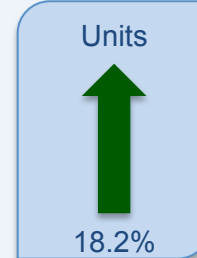
## RHODE ISLAND

Date	Units	Inventory	DOM	Median Price	Pending Sales
Feb-14	511	4,867	97	\$190,000	725
Feb-13	555	5,613	109	\$192,500	706



## VERMONT

Date	Units	Inventory	DOM	Median Price	Pending Sales
Feb-14	338	8,606	184	\$185,000	524
Feb-13	286	7,987	194	\$197,750	464



## MAINE

Date	Units	Median Price
Feb-14	646	\$160,000
Feb-13	593	\$151,500



## ABOUT RE/MAX OF NEW ENGLAND AND INTEGRA ENTERPRISES

Since its inception in 1985, RE/MAX of New England has grown to over 220 offices and 2,700 sales associates throughout Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont, providing franchised residential and commercial real estate services to its franchisees and their real estate professionals.

Integra Enterprises Corporation is a privately held company headquartered in Toronto, Ontario, Canada. Integra is the largest sub-franchisor of Denver, Colorado based RE/MAX, LLC. Representing approximately 30 percent of RE/MAX worldwide with more than 27,000 agents, Integra operates RE/MAX regional headquarters in Massachusetts; Minnesota; Indiana; Toronto, Ontario, Canada; and Vienna, Austria. Integra's proven operating model supports its membership with a highly accessible and responsive regional leadership team delivering proprietary business development, training, marketing, and event management services from each of its regional offices.

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### DEFINITIONS

Transactions are the total number of closed residential (Single Family and Condo) transactions during the given month. Median Sales Price is the median price of all specified properties sold during the specified time period.

MLS data is provided by contracted data aggregators, RE/MAX brokerages and regional offices. While MLS data is believed to be accurate, it cannot be guaranteed. MLS data is constantly being updated, making any analysis a snapshot at a particular time. All raw data remains the intellectual property of each local MLS organization. \*Maine data will be released pending information provided by Maine Association of REALTORS®.

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